

## **SPONSORSHIP AGREEMENT**

### **NASSAU COUNTY BOARD OF COUNTY COMMISSIONERS AND FERNANDINA DOJO LLC**

This Sponsorship Agreement ("Agreement") is entered by and between the Nassau County Board of County Commissioners ("County") and Fernandina Dojo, LLC ("Organization") and overseen by the Amelia Island Convention and Visitors Bureau ("AICVB") on behalf of the County for the purpose of promoting and conducting various dated events as listed in exhibit "A" ("Event").

#### **SECTION 1. Organization's Responsibilities.**

- 1.1** The Organization shall hold the Event which shall consist of events as outlined in the Request for Sponsorship ("Exhibit A"). The dates for the Event programming and projects are as follows: June/July 2025, October 2025, and March 2026. AICVB may change the Event dates so long as the Organization and the AICVB agree in writing on such change at least two (2) weeks in advance of the Event.
- 1.2** The Organization shall include the destination Amelia Island logo, as supplied by the AICVB, on printed materials and shall reference the Amelia Island Tourist Development Council ("AITDC") as a sponsor in press releases and any other media materials. The AITDC and Organization have the right to approve all materials and releases produced by the other for promotional purposes.
- 1.3** The Organization shall promote at least one Amelia Island Hotel on the Organization's website, and the Organization shall encourage Event attendees to utilize Amelia Island hotel rooms or lodging.
- 1.4** The Organization shall obtain all necessary permits, approvals, and venues for the conducting of the Event and related activities.
- 1.5** The Organization shall provide all necessary equipment for the Event.
- 1.6** The Organization shall be responsible for all food and beverage sales. No alcohol shall be consumed or sold on property belonging to the County except where permitted by the County.

- 1.7 The Organization shall be responsible for all merchandise sales.
- 1.8 The Organization shall be responsible for all sponsorship sales.
- 1.9 The Organization shall be responsible for providing a safe environment for all participants and spectators.
- 1.10 The Organization shall provide all Event staff.
- 1.11 The Organization shall be responsible for implementing a parking system for the Event in a safe and efficient manner and in cooperation with the County, municipality, or appropriate authority.
- 1.12 The Organization shall provide on-site medical personnel or have a medical plan prepared.
- 1.13 The Organization understands that it is an independent contractor and has no authority or right to make obligations of any kind in the name of or for the account of the County, the AITDC or AICVB nor commit or bind the County, the AITDC or AICVB to any contract (other than this Agreement) by virtue of this Agreement.
- 1.14 If the Event is held on County-owned property or if the County is co-participating in the Event, as determined by the County in its sole discretion, then the Organization shall, upon written request by the County, provide the County a Certificate of Insurance including one million dollars (\$1,000,000) in general liability coverage and listing the County and the AICVB as "additional insured" for the Event no later than five (5) days after execution of this Agreement by all parties. Certificates of Insurance and the insurance policies required for this Agreement shall contain a provision that coverage afforded under the policies shall not be cancelled or allowed to expire unless at least thirty (30) days prior written notice has been given to the County and the AITDC. Certificates of Insurance and the insurance policies required for this Agreement shall also include a provision that policies, except Worker's Compensation, are primary and noncontributory to any insurance maintained by the AICVB. All insurers shall be authorized to transact insurance business in the State of Florida as provided by Section 624.09(1), Florida Statutes and the most recent Rating Classification/Financial Category of the insurer as published in the latest edition of "Best's Key Rating Guide" (property-Casualty) must be at least A- or above.
- 1.15 The Organization shall submit to the AICVB a Post Event Report within forty-five (45) days of the Event.

## **SECTION 2. AICVB's Responsibilities.**

- 2.1 The AICVB shall provide a link to the Event webpage on [www.ameliaisland.com](http://www.ameliaisland.com). The Event posting should include the Event schedule and details as they relate to parking, registration fees, sponsorship, merchandise sales, concessions, and all other activities relating directly or indirectly to the operation of the Event (as applicable).
- 2.2 The AICVB shall share responsibility with the Organization for the promotion of the Event outside of Nassau County, Florida.

### **SECTION 3. Sponsorship Amount.**

- 3.1 Upon the recommendation of the AITDC and approval of the County and pursuant to the acceptance and fulfillment of the terms of this Agreement, the County shall provide to Organization a sponsorship in the amount of Fifteen Thousand Dollars (\$15,000.00) ("Sponsorship Amount"). The County's performance and obligation under this Agreement is contingent upon an annual appropriation by the Nassau County Board of County Commissioners for subsequent fiscal years and is subject to termination based on lack of funding.
- 3.2 The Sponsorship Amount may be paid in full to the Organization at least two (2) weeks in advance of the Event. Notwithstanding County's payment of the Sponsorship Amount prior to the Event, the Organization shall only be entitled to retain and shall have only been deemed to have earned the Sponsorship Amount after the conclusion of the Event and timely delivery of the completed and executed Post Event Report as required in Section 1.16 hereinabove and any required supporting documentation.
- 3.3 The Organization shall use and allocate the Sponsorship Amount solely for expenditures or obligations related to the Event as outlined in Exhibit "A".
- 3.4 The Organization shall be responsible for any and all Event costs and expenses in excess of the total Sponsorship Amount incurred due to Event.

### **SECTION 4. Indemnification.**

- 4.1 The Organization shall indemnify, and hold harmless the County and its officers and employees, the Amelia Island Tourist Development Council, the Amelia Island Convention and Visitor's Bureau from any and all damages, losses, liabilities, and costs, including but not limited to, reasonable attorneys' fees, to the extent caused by the negligence, recklessness, or intentionally wrongful conduct of the Organization and other persons employed or utilized by the Organization in the performance of the Agreement.

### **SECTION 5. Compliance with Laws & Regulations.**

- 5.1 The Organization represents and warrants that it shall comply with all applicable state, federal and local laws and regulations relating to operation of the Event.

### **SECTION 6. Waivers.**

- 6.1** No release or waiver of any provision of this Agreement shall be enforceable against or binding upon a party unless in writing and executed by the releasing or waiving party. The failure of any party to insist upon specific performance of any of the agreements, terms, covenants, or conditions of this Agreement shall not be deemed a waiver of any rights or remedies that either party may have, or a waiver of any subsequent courses of actions or claims based upon breach or default of any of such agreements, terms, covenants, and conditions.

#### **SECTION 7. Relationship of Parties.**

- 7.1** The parties of this Agreement shall not be deemed joint venturers, agents, or partners of the other for any purpose because of this Agreement or for the transactions contemplated hereby.

#### **SECTION 8. Term.**

- 8.1** This Agreement shall commence when fully executed and shall remain in full force and effect until September 30, 2026.

#### **SECTION 9. Amendments.**

- 9.1** No provision of this Agreement may be modified, waived, or amended except by a written instrument duly executed by both parties.

#### **SECTION 10. Cancellation; Rescheduling; Force Majeure.**

- 10.1** Notwithstanding anything to the contrary contained herein, if the Event is canceled for any reason whatsoever, and the Event is not rescheduled as set forth in Section 10.2 below, then (a) this Agreement shall be automatically deemed terminated, (b) the Organization shall have no right to receive or otherwise direct the receipt of any portion of the Sponsorship Amount, and (c) the Organization must refund to the County all amounts paid by the County to the Organization pursuant to this Agreement within ten (10) business days following written request by the County. The Organization hereby waives and releases any and all claims it may have for breach of contract or otherwise arising out of such circumstances.
- 10.2** If the Event is canceled for any reason, within ten (10) business days of such cancellation, Organization shall notify County in writing whether the Organization intends to reschedule the Event to a date during County's current Fiscal Year (October 1 through September 30). If the Organization timely notifies County of its intent to reschedule the Event to a date within the current Fiscal Year, County and the Organization shall coordinate the replacement dates for the Event; provided, however, County shall not unreasonably withhold, condition, or delay its consent to dates requested by the Organization. If the Parties agree on rescheduled dates for the Event, such agreement shall be made in writing by the parties and treated as an amendment to this Agreement, with all references to Event herein to mean the new dates. If the Organization does not timely notify County that it

intends to reschedule the Event within the time period stated in this section, the Event is deemed canceled and this Agreement is automatically deemed terminated as provided in Section 10.1 above.

- 10.3** Other than the Organization's obligations to refund the Sponsorship Amount as provided in Section 10.1 of this Agreement, which obligations are not waived by any event of Force Majeure (as defined in this paragraph), each Party's obligations under this Agreement shall be temporarily excused by acts of God, such as fires, storms, lightning, floods, confiscations or restraints of government (civil or military), war, terrorism, strikes or labor disputes, civil disturbances, or any other cause that is not within the reasonable control of a Party, and not otherwise due to any negligence or willful misconduct by that Party ("Force Majeure").

#### **SECTION 11. Third- Party Beneficiaries.**

- 11.1** Neither the Organization nor the County intends to directly or substantially benefit a third party by this Agreement. Therefore, the Parties acknowledge that there are no third-party beneficiaries to this Agreement and that no third party shall be entitled to assert a right or claim against either of them based upon this Agreement.

#### **SECTION 12. Notices.**

- 12.1** In order for a notice to a party to be effective under this Agreement, notice must be sent via U.S. first-class mail, hand delivery, or commercial overnight delivery, each with a contemporaneous copy via e-mail, to the addresses listed below and shall be effective upon mailing or hand delivery (provided the contemporaneous e-mail is also sent). The addresses for notice shall remain as set forth in this section unless and until changed by providing notice of such change in accordance with the provisions of this section.

#### **FOR AICVB:**

#### **ATTENTION:**

Executive Director  
1750 South 14<sup>th</sup> Street, Suite 200  
Fernandina Beach, Florida 32034  
(904) 277-4369

#### **FOR ORGANIZATION:**

#### **ATTENTION:**

All notices for the Organization shall be provided to the Organization through the contact person named on the Event or Project Sponsorship Funding Application ("Application") at the address listed on the Application.

#### **SECTION 13. Public Records.**

- 13.1 The Organization acknowledges that the County is a public agency subject to Chapter 119, Florida Statutes, and that the information and data the Organization manages under this Agreement may be public records in accordance with Chapter 119, Florida Statutes. If a court of competent jurisdiction determines that the Organization is a “contractor” for purposes of Section 119.0701, Florida Statutes, then the Organization shall comply with all requirements of Chapter 119, Florida Statutes. Failure to comply with this section shall be deemed a breach of this Agreement and enforceable as set forth in Section 119.0701, Florida Statutes. **IF THE ORGANIZATION HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE ORGANIZATION’S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT (904) 530-6090, [RECORDS@NASSAUCOUNTYFL.COM](mailto:RECORDS@NASSAUCOUNTYFL.COM), 96135 NASSAU PLACE, SUITE 6, YULEE, FLORIDA 32097.**

#### **SECTION 14. Assignment.**

- 14.1 The Organization may not assign all or part of its rights or obligations under this Agreement without the prior written consent of County, which consent shall not be unreasonably withheld, conditioned, or delayed. Any assignment, transfer, or encumbrance in violation of this section shall be void and ineffective. If the Organization violates this provision, any portion of the Sponsorship Amount already provided to the Organization shall be immediately refunded to County upon demand and, in addition to any other rights and remedies County may have, County may immediately terminate this Agreement.

#### **SECTION 15. Governing Law and Venue.**

- 15.1 This Agreement shall be deemed to have been executed and entered into within the State of Florida and any dispute arising hereunder, shall be governed, interpreted and construed according to the laws of the State of Florida, the Ordinances of Nassau County, and any applicable federal statutes, rules and regulations. Any and all litigation arising under this Agreement shall be brought in Nassau County, Florida, and any trial shall be non-jury. Any mediation, pursuant to litigation, shall occur in Nassau County, Florida.

#### **SECTION 16. Entire Agreement; Severability.**

- 16.1 This Agreement sets forth the final and complete understanding of the parties. It is understood and agreed that there are no other representations with respect to this Agreement and this Agreement supersedes all prior discussions, agreements and understandings relating to this subject matter hereof. In the event any part of this Agreement is found to be unenforceable by any court of competent jurisdiction, that part shall be deemed severed from this Agreement and the balance of this Agreement shall remain in full force and effect.


CM 3937

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CM 3937

*Please indicate your acceptance of the foregoing terms and conditions by signing and dating the space below and returning one fully executed copy of this Agreement to the County.*

**Nassau County Board of  
County Commissioners**

  
Signature

A.M. "Hupp" Huppmann  
Printed Name

Chairman  
Title

7-14-25  
Date

Attest to the Chairman's signature:

  
MITCH L. KEITER  
Its: Ex-officio Clerk

**Fernandina Dojo, LLC**

Sean Watkins  
Signature

Sean Watkins  
Printed Name

Manager  
Title

6/17/2025  
Date

Approved as to form and legality by the  
Nassau County Attorney:

Denise C. May, Esq., BCS  
Denise C. May, County Attorney

**Amelia Island Convention and Visitors Bureau**

Gil Langley  
Signature

Gil Langley  
Printed Name

President  
Title

6/16/2025  
Date





### **Event/Project/Program Sponsorship Funding Application**

Please complete the following to be considered for event/project/program sponsorship funding. Attach additional documentation if needed. Be sure to review the requirements before submitting your application.

Each event/project/program host/organizer applying for sponsorship will be required to submit this Special Event/project/program Sponsorship Application. The annual sponsorship application process shall close on June 30 for consideration of support in the next fiscal year (October 1 through September 30). The application must be submitted to the TDC Managing Director by e-mail ([billing@ameliaisland.com](mailto:billing@ameliaisland.com)) or mailed/hand delivered to 1750 South 14<sup>th</sup> Street, Suite 200, Amelia Island, FL 32034.

For questions related to completing the application, please email Mariela Murphy at [mmurphy@ameliaisland.com](mailto:mmurphy@ameliaisland.com) or call 904-277-4369.

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**Name of Event/Project/Program: Martial Arts Programming**

**Event/Project/Program Date(s): Summer 2025, Fall 2025, Spring 2026,**

**Event/Project/Program Location(s): Fernandina Dojo, Peck Center Gymnasium, Fernandina Beach High School**

**Funding Amount Requesting: \$15,000**

**Event/Project/Program Host/Organizer/Applicant: Fernandina Dojo**

**Event/Project/Program Host/Organizer/Applicant Address: 1211 Amelia Plaza Fernandina Beach, FL 32034**

**Contact Person: Sean Watkins**

**Address: 94977 Palm Pointe Dr S Fernandina Beach, FL 32034**

**Phone: 904-441-9616**

**Email: FernandinaDojo@gmail.com**

#### **Event/Project/Program Information**

Provide names and contact information of all persons, firms, and corporations with a financial interest in the Special Event/project/program or participating in the control of the event/project/program.

Fernandina Dojo – Sean Watkins  
Tournament In A Box – David Richmond  
City of Fernandina Beach

Residence Inn – Amelia Island  
Nassau County Board of Education  
Hampton Inn – Sadler Road

Provide a detailed description of the event/project/program and how it promotes Amelia Island tourism, the proposed goals, objectives, and economic impact of the event/project/program to include dates of the event/project/program (including set up and tear down); anticipated attendance; audience demographic and projected overnight visitation.

Funding for three programs throughout 2025 and into 2026:  
Seaside Karate Classic (Spring 2026)  
Fernandina Friendship Cup (Fall 2025)  
Amelia Island Karate Camp (Summer 2025)

The **Seaside Karate Classic** (SKC) is a large karate tournament that is open to participants from across the US. This event has attracted hundreds of athletes over the years. The event will be in the spring of 2026 (likely the end of March). A karate tournament of this size directly drives commerce to Amelia Island by way of hotel nights, food and beverage dollars, and shopping at local stores.

In 2025, we hosted 230 athletes from 10 different states. That number is up nearly 60% from the previous year, which demonstrates the growth of the SKC. In addition to the tournament on Saturday, the SKC hosts a special guest on Friday evenings to lead seminars in one of the modalities that athletes can compete in. This drives participants to stay both Friday and Saturday nights.

Moving forward, I would anticipate our numbers to increase to 300+ athletes year over year. In addition to athletes, families, coaches, referees, and VIPs of USA Karate will be in attendance. Thus, the SKC brings a total attendance to well over 900 people. See chart below for low estimates on lodging and food & beverage:

SEASIDE	KARATE	CLASSIC		
Food & Beverage	Cost	Athletes	Spectators	Length of Stay
Breakfast	10	250	550	2 Days
Lunch	15	250	550	2 Days
Dinner	20	250	550	2 Days
Total	\$72,000			
Lodging				
Room Nights	450			
Cost per night	\$180 (average)			
Total	\$81,000			

The second event is called the **Fernandina Friendship Cup** (FFC). The FFC is a smaller invitational tournament between members of our own Nassau County martial artist community and two or three other schools. This event is to encourage and promote the sport of karate here on Amelia Island. This smaller style tournament helps those athletes that might not feel comfortable for a larger scale event build confidence.

The FFC is held in conjunction with some major seminars led by the President of USA Martial Arts Federation. These seminars help spread the event over multiple days, which in turn encourages a longer stay and more dollars being pushed back into the local economy. This event is held around six months after the SKC, so we would be looking at the fall of 2025. Participation in the FFC hovers between 80-100 athletes plus families, coaches, and referees. We had our first FFC invitational event last year at the Peck Center gymnasium with 80 athletes! See chart below for low estimates on lodging and food & beverage:

<b>FERNANDINA</b>	<b>FRIENDSHIP</b>	<b>CUP</b>		
<b>Food &amp; Beverage</b>	<b>Cost</b>	<b>Athletes</b>	<b>Spectators</b>	<b>Length of Stay</b>
Breakfast	10	90	200	2 Days
Lunch	15	90	200	2 Days
Dinner	20	90	200	2 Days
<i>Total</i>	<i>\$26,100</i>			
<b>Lodging</b>				
Room Nights	100			
Cost per night	\$180 (average)			
<i>Total</i>	<i>\$18,000</i>			

The third event is a completely new project called the **Amelia Island Karate Camp (AIKC)**. We had such great response this year from the SKC that several schools plan to get together sometime this summer (2025) to hold a joint training camp. This camp hopes to host approximately 100 athletes from across the Southeast region of the United States. Training will take place all day on Saturday starting at 9 AM and ending at 9 PM. By having such an intense schedule on Saturday, we can ensure that participants will stay both Friday and Saturday nights. We do not charge for spectators at this event. See chart below for low estimates on lodging and food & beverage:

<b>AMELIA</b>	<b>ISLAND</b>	<b>KARATE</b>	<b>CAMP</b>	
<b>Food &amp; Beverage</b>	<b>Cost</b>	<b>Athletes</b>	<b>Spectators</b>	<b>Length of Stay</b>
Breakfast	10	90	200	2 Days
Lunch	15	90	200	2 Days
Dinner	20	90	200	2 Days
<i>Total</i>	<i>\$26,100</i>			
<b>Lodging</b>				
Room Nights	100			
Cost per night	\$180 (average)			
<i>Total</i>	<i>\$18,000</i>			

These numbers do not represent a single dollar spent on anything from any store other than hotels and restaurants. The total dollars spent is \$241,200. If you add in discretionary spending at \$35 per day per person, that adds \$96,600. In total, the three events could easily bring in \$337,800 in tourism.

**Provide a logistics outline (including but not limited to location/site plan, parking/shuttle and traffic plan, security plan, sanitation plan, health and safety plan, and special needs requirements) for your event/project/program.**

For the SKC, we have traditionally used the gymnasium at Fernandina Beach High School. There is ample parking, and the Residence Inn has provided use of their shuttle to transport people without vehicles to and from the host hotel and the venue. This will hold true when using the Peck Gymnasium or Fernandina Dojo as venues for either the FFC or AIKC. All events will have medics on site to address any injuries incurred throughout any of the events. As always, the field of play will be separated from spectators to ensure the safety of the athletes, coaches, and referees. Mats will be used to train/compete on, and specialized protection is mandatory for all athletes. Restrooms are handicap accessible and plentiful for all events, and janitors are hired to ensure sanitary environments.

**Describe in detail how the special event/project/program sponsorship funds will be used including media plan with advertising schedule; public relations activities; proposed creative materials (including but not limited to display ads, banner ads, websites, flyers, posters); promotional activities to support the event/project/program and the related expense budgets for the marketing activities.**

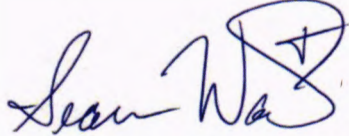
Funding will help us in creating a website for the SKC. Publication of printed materials (i.e. flyers/posters, tournament packets, invitations) will be mailed out or given directly to heads of clubs. Advertising for these types of events is predominantly done on social media and by using my direct contacts. I can also leverage my connections with local news outlets to ensure promotion and coverage. Marketing is the cheapest/easiest part of these types of events.

### **Budget**

An event/project/program budget should accompany this application, and contain such items as available:

- amount being invested by the event/project/program host/organizer.
- an expense budget for producing the event/project/program.
- amount of support requested from the TDC and its intended use.
- additional sponsorship revenues.
- anticipated revenue from ticket/ancillary sales.
- any other revenue expected to be generated by the event/project/program.

Event/Project/Program Host/Organizer/Applicant Signature:

A handwritten signature in blue ink, appearing to read "Sean Walsh", with a stylized flourish at the end.

Date: 4/11/2025

Internal Use Only:

Date Received: 04/14/2025

Approved: \_\_\_\_ Yes / \_\_\_\_ No

Amount: \_\_\_\_\_

**Event/Project/Program Sponsorship Funding Requirements:**

1. Only one request per event/project/program.
2. Requests cannot be for more than fifty percent (50%) of total event/project/program budget.
3. Approval of sponsorships shall be considered as one-time approvals and applicant should not assume that funding is pre-approved for subsequent years or amounts.
4. *A Post Event Summary Report* must be submitted to the TDC forty-five (45) days after completion of the event/project/program.
5. All sponsorship funds must go toward the event/project/program itself and must not be used to pay commissions, bonuses, or other incentives for fund-raising efforts by staff, volunteers, or other parties.
6. If, for any reason you are unable to purchase an item or service as approved in your application, you must notify the TDC and request to substitute another item or service.
7. Any applicant found guilty of violating, misleading, neglecting or refusing to comply with the application requirements shall be disqualified from submitting any future requests.
8. Sponsorship funds may not be used for political campaigns, political parties, or for lobbying.
9. All events/projects/programs funded shall be conducted in a nondiscriminatory manner and in accordance with local, state, and federal laws, rules and regulations related to nondiscrimination and equal opportunity. Applicant and its event/project/program shall not discriminate on the grounds of race color, religion, sex, age, national origin, ancestry, marital status, disability, sexual orientation, gender identity or expression, or any other protected category designated by local, state, or federal law. All events/projects/programs funded shall be accessible to persons with disabilities in accordance with the Americans with Disabilities Act and related regulations.
10. If awarded funding, applicant agrees that it will include the Amelia Island logo in advertising, flyers, posters, literature, film/video credits, news releases, printed programs, public broadcasts, promotion, and publicity if requested to do so. Both parties have the right to approve all materials and releases produced by the other for promotional purposes.
11. Any funds granted shall be subject to an audit by the Nassau County Clerk of Court and Comptroller or their authorized representative.

<b>Seaside Karate Classic Budget</b>	
Mats & Storage	\$ 7,500.00
Referee Travel	\$ 3,000.00
Referee Hotel	\$ 4,000.00
Referee Stipend	\$ 4,000.00
Medals	\$ 3,500.00
Tournament Software (TIAB)	\$ 3,000.00
Venue Rental	\$ 2,000.00
T-Shirts	\$ 2,000.00
Cash Prizes	\$ 1,200.00
Uniform Prizes	\$ 1,000.00
Signage	\$ 1,000.00
F&B for VIP/Referees/Volunteers	\$ 1,000.00
Truck Rental	\$ 250.00
Medics	\$ 1,000.00
Miscellaneous	\$ 1,000.00
<b>Total</b>	<b>\$ 35,450.00</b>
<b>Fernandina Friendship Cup Budget</b>	
Referee Travel	\$ 2,000.00
Referee Hotel	\$ 2,500.00
Referee Stipend	\$ 2,000.00
Medals	\$ 2,000.00
Tournament Software (Spark)	\$ 1,000.00
Venue Rental	\$ 1,000.00
F&B for VIP/Referees/Volunteers	\$ 1,000.00
Truck Rental	\$ 250.00
Medics	\$ 1,000.00
Miscellaneous	\$ 1,000.00
<b>Total</b>	<b>\$ 13,750.00</b>
<b>Amelia Island Karate Camp</b>	
Coach Travel	\$ 2,000.00
Coach Hotel	\$ 2,500.00
Coach Stipend	\$ 2,000.00
T-Shirts	\$ 1,500.00
Registration Software (Spark)	\$ 1,000.00
Venue Rental	\$ 1,000.00
Truck Rental	\$ 250.00
Medics	\$ 1,000.00
Miscellaneous	\$ 1,000.00
<b>Total</b>	<b>\$ 12,250.00</b>
<b>Total Budget</b>	<b>\$ 61,450.00</b>

<b>Seaside Karate Classic Sponsors</b>	
Promoting Sponsor (TDC)	\$ 10,000.00
Ring Sponsors (4 @ 1,000)	\$ 4,000.00
General Sponsor (Unlimited)	500+
Estimated total Sponsors	\$ 16,000.00
<b>Fernandina Friendship Cup Sponsor</b>	
TDC	\$ 2,500.00
<b>Amelia Island Karate Camp Sponsor</b>	
TDC	\$ 2,500.00
<b>Total Sponsorship</b>	<b>\$ 21,000.00</b>

<b>Seaside Karate Classic Revenue</b>	
Athlete Registration (\$85/athlete @ 250)	\$ 21,250.00
Specator Fees (\$10/spectator @ 550)	\$ 5,500.00
<b>Total</b>	<b>\$ 26,750.00</b>
<b>Fernandina Friendship Cup Revenue</b>	
Athlete Registration (\$60/athlete @ 90)	\$ 5,400.00
Specator Fees (\$10/spectator @200)	\$ 2,000.00
<b>Total</b>	<b>\$ 7,400.00</b>
<b>Amelia Island Karate Camp Revenue</b>	
Athlete Registration (\$100/athlete @90)	\$ 9,000.00
<b>Total Revenue</b>	<b>\$ 43,150.00</b>

<b>Total Budget</b>	<b>\$ (61,450.00)</b>
<b>Total Sponsorships</b>	<b>\$ 21,000.00</b>
<b>Total Revenues</b>	<b>\$ 43,150.00</b>
<b>Profit/Loss</b>	<b>\$ 2,700.00</b>